

**ACADEMY OF TRUCK ACCIDENT ATTORNEYS**  
**2018 Annual Symposium**  
September 20 - September 22, 2018  
J.W. Marriott Hotel • Nashville, TN

**Thursday, September 20, 2018**

TIME	TOPIC	SPEAKER
11:00am – 1:00pm	Conference Registration	
12:50pm – 1:00pm	Welcome and Overview	Michael Leizerman Joe Fried Morgan Adams
1:00pm – 1:30 pm 30 min	Understanding and Using ECM and Telematics Data	Steve Gorny
1:30pm – 2:00pm 30 min	Understanding Key Trucking Documents	Valerie Yarashus
	<b>RAPID FIRE RULES</b> – Moderator Joe Fried	
2:00pm – 2:30pm 30 min	Rapid Fire Rules (Driver): Handling Cases Involving <ul style="list-style-type: none"> <li>• Left Turns</li> <li>• Right Turns</li> <li>• U-Turns</li> <li>• Parking</li> <li>• Route Planning</li> </ul>	Dan Buba
2:30pm – 2:45pm 15 min	Exhibitor Introductions	
2:45pm – 3:15pm 30 min	Rapid Fire Rules (Driver): <ul style="list-style-type: none"> <li>• Hazard Perceptions (always be prepared),</li> <li>• Following Distance</li> <li>• Intersections</li> <li>• Backing</li> </ul>	Larry Simon
3:15pm – 3:30pm 15 min	Break	
3:30pm – 4:00pm 30 min	Technology Tips for Trucking Lawyers	Justin Kahn
4:00pm – 4:30pm 30 min	Rapid Fire Rules (Driver): Handling Cases Involving <ul style="list-style-type: none"> <li>• Night Driving</li> <li>• Conspicuity</li> </ul>	Richard Traulsen
4:30pm – 5:00pm 30 min	Rapid Fire Rules (Driver): Handling Cases Involving Bad Weather Driving	Ed Ciarimboli
5:00pm – 5:20pm 20 min	Trust Administration	Spooner Phillips Peter Wayne
5:20pm – 5:55pm 35 min	Deposing the Truck Driver: Art and Science	Michael Leizerman
5:55pm – 6:10pm 15 min	Sponsor: Deposition Video Services	Tim McCarble
6:15pm – 7:15pm	Welcome Reception in Exhibit Hall	

**Friday, September 21, 2018 - Winning Before Trial: Intake to Depositions**

TIME	TOPIC	SPEAKER
7:15am – 8:30am	Breakfast	
<b>7:30am-8:50am</b>	<b>Special Session- Sponsored by New Trucking Lawyers Division</b>	
7:30am – 7:50am 20 min	Setting up and defending Daubert Challenges	Stefano Portigliatti
7:50am – 8:20am 30 min	You Got a Trucking Case – What to do ASAP <ul style="list-style-type: none"> <li>• Dealing with Defense Counsel/Adjuster</li> <li>• Spoliation</li> <li>• Preservation</li> <li>• Initial Investigation</li> </ul>	Tim Whiting Bryan Roberts
8:20am – 8:50am 30 min	Identifying All Defendants and Coverage	Steve Laird
	<b>MORNING PROGRAM: Morgan Adams Moderating</b>	
8:50am – 9:20am 30 min	FMCSR Overview from MCCR Officer	Tom Fitzgerald
9:20am – 9:35am 15 min	Exhibitor Introductions	
9:35am – 10:10am 35 min	Motor Carrier Claims: Negligent Hiring, Qualifying, Supervising and Retention	Joe Camerlengo
10:10am – 10:25am 15 min	Break	
10:25am – 10:55am 30 min	Top Legal Issues Facing Trucking Practitioners Today	Rena Leizerman
10:55am - 11:35am 40 min	Arguing Love and Affection Damages	Michael Leizerman
11:35am – 11:50am 15 min	The Evolution of Processing Tractor Trailer Cases	Travis Hise
11:50am – 12:30pm 40 min	Arguing Pain and Suffering Damages	John Romano
12:30pm – 1:30pm	Law Tigers Sponsored Lunch & Awards	
	<b>AFTERNOON PROGRAM: Michael Leizerman Moderating</b>	
1:30pm – 2:30pm 60 min	Mastering the 30(b)(6)	Mark Kosieradzki
2:30pm – 3:10pm 40 min	Examining the Trucking Company Safety Director and Designee	Joe Fried
3:10pm – 3:40pm 30 min	Handling Bus Cases	Katherine Harvey-Lee
3:40pm – 3:55pm 15 min	Break	
3:55pm – 4:25pm 30 min	Understanding HOS – ELD	Matt Wright
4:25pm – 4:40pm 15 min	Exhibitor introductions	
4:40pm – 5:10pm 30 min	Top Five Advanced Tips for Trucking Cases	Morgan Adams
5:10pm – 5:55pm 45 min	Video Inspection Demo – What Every Trucking Lawyer Needs to Know About Tractors and Trailer	Andy Young
6:00 pm – 7:00pm	Board meeting	
6:00pm – 7:30pm	New Trucking Lawyers Division Meeting and Reception	
<b>8:00pm</b>	<b>Group Outing to Wildhorse Saloon (includes dinner)</b>	

**Saturday, September 22, 2018 - Taking Cases to the Next Level**

TIME	TOPIC	SPEAKER
7:15am – 8:30am	Breakfast	
<b>7:30am – 8:45am</b>	<b>Special Session: New Trucking Lawyers Division:</b>	
7:30am – 7:50am 20 min	What is a Commercial Motor Vehicle	Joe Ervin
7:50am – 8:20am 30 min	The Complaint and Discovery in Trucking Cases	Jason Studinski
8:20am - 8:45am 25 min	Expert Witnesses in Trucking Cases	Brian Davis
	<b>Morning Session: Joe Camerlengo Moderating</b>	
8:45am – 9:15am 30 min	Effective Motions in Limine in Trucking Cases	J.J. Burns
9:15am – 9:30am 15 min	Sponsor: Plaintiffs MSA & Lien Solutions	Jack Meligan
9:30am – 10:00am 30 min	Negotiating Claims and Terms of Settlement	Steve Gursten
10:00am – 10:15am 15 min	Break	
10:15am – 10:55am 40 min	Focus Groups in Trucking Cases	Phillip Miller
10:55am – 11:35 am 40 min	Jury Selection and Opening in a Trucking Case	Tom Metier
11:35am – 12:10pm 35 min	Broker Cases Demystified <ul style="list-style-type: none"> <li>• How to Know if You Have One</li> <li>• What Discovery to Obtain</li> <li>• Theories of Liability</li> <li>• Problems</li> <li>• Double Broker Case</li> </ul>	Pete Kestner
12:10pm – 1:10pm	Physician Life Care Planning Sponsored lunch	
1:10pm – 1:45pm 35 min	Editing Case for Trial – The Fast Trial – What is Case Really About?	Robert Collins
1:45pm – 2:15pm 30 min	Demo: Closing Argument - Right Verdict for Right Reason	Joe Fried
2:15pm – 2:45pm 30 min	Demo: Closing Argument – Ask for the Money	Michael Maggiano
2:45pm – 3:00pm 15 min	Break	
3:00pm – 3:45pm 45 min	Lessons Learned from an \$89.6 Million Verdict Against Werner Enterprises	Eric Penn
3:45pm – 4:15pm 30 min	Getting Personal: Who is the Real Villain in the Truck Crash Case?	Michael Cowen
4:15pm	Adjourn	